The Value of Social Security In Estate Planning Oscar Garcia Your Social Security Strategies Social Security Specialist

Disclaimer The information presented today does not constitute financial, legal or tax advice and should be used for informational purposes only. Since individual circumstances vary, you should consult your legal, tax, or financial advisors for specific information. "Your Social Security Strategies" is not affiliated in any way with the Social Security Administration.





A Closer Look At Today's Retirement Trends

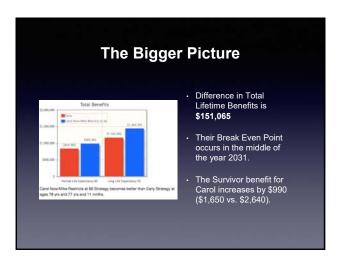
- Claiming Social Security Benefits Early
- · American's Are Not Saving Enough
- · Increased Life Expectancy

Claiming Benefits Early Ouestion: "When should I start my Social Security benefits?" Answer: "As soon as I can." Fact: 66% of beneficiaries receive permanently reduced benefits. Age 70 Age 70 WOMEN WOMEN WOMEN Age 62 48% Age 70 Age 70 Age 70 Age 70 Age 70

Meet Mike and Carol Mike turned 62 last December, and he retired from his job this summer. Mike wants to start Social Security right now at \$1,575 per month. Carol turned 62 in January 2016. She also wants to start her Social Security right now at \$1,175 per month. Mike plans to live to 85 and Carol plans to live to 90. If they live to those precise ages, they will collect about: \$834,900 in total benefits



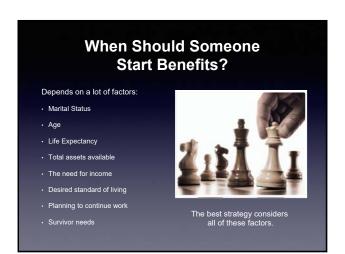
		The C	0 m	n	rica	-	
		The C	OH	ıμο	11150		
Г	Client Age	Spouse Age	Early		Carol Now/Mike Restricts at 66		
Year	(at end of year)	(at end of year)	Client	Spouse	Client	Spouse	Difference
2016	63 yrs	62 yrs and 11 mnths	1,575	1,175		1,175	6,300
2017	64 yrs	63 yrs and 11 mnths	1,575	1,175		1,175	25,200
2018	65 yrs	64 yrs and 11 mnths	1,575	1,175		1,175	44,100
2019	66 yrs	65 yrs and 11 mnths	1,575	1,175	750	1,175	62,250
5050	67 yrs	66 yrs and 11 mnths	1,575	1,175	750	1,175	72,150
2021	68 yrs	67 yrs and 11 mnths	1,575	1,175	750	1,175	82,09
2022	69 yrs	68 yrs and 11 mnths	1,575	1,175	750	1,175	91,950
2023	70 yrs	69 yrs and 11 mnths	1,575	1,175	2,640	1,175	99,960
2037	84 yrs	83 yrs and 11 mnths	1,575	1,175	2,640	1,175	-78,960
2038	85 yrs	84 yrs and 11 moths	1,575	1,650	2,640	2,640	-91,660
2039	86 yrs	85 yrs and 11 mnths		1,650		2,640	-103,545
2040	87 yrs	86 yrs and 11 moths		1,650		2,640	-115,425
2041	88 yrs	87 yrs and 11 meths		1,650		2,640	-127,305
2042	89 yrs	86 yrs and 11 mnths		1,650		2,640	-139,185
2043	90 yrs	89 yrs and 11 mnths		1,660		2,640	-151,060
2044	90 yrs and 2 mnths	90 yrs and 1 mnths					-151,060







Happy 65th Birthday! 10,000 Baby Boomers reaching age 65 every day* One person turns 65 every 8 seconds.** 4 million Americans per year are turning 65** One in five Americans will be 65 by the year 2025** One in three people age 65 will reach the age of 90*** "Pew Reaeuch Center "Carring Across America" "Social Security Admiristration



Avoid Costly Traps



- The "Restricted Application" went away.
- Just apply at age 70
- "Social Security isn't that complicated."
- · Go to Social Security for advice
- DIY Softwares and Calculators

The Restricted Application Still Possible Until January 2024

		Married Couples			ried 10 Years, Not narried	Widow(er)	
		File and Suspend	Restricted Application	File and Suspend	Restricted Application	File and Suspend	Restricted Application
File and Supposed Dates.	Age 66 or older on April 30, 2016* (Born April 30, 1950* or earlier)	Able to file and suspend prior to April 30, 2016*, must have reached FRA		Not applicable		New rules do not apply to widow(er) benefits, can choose when to begin own or widow(er) benefits and later switch	
Restricted Application Dates	Age 62 or older in 2015 (Born January 1, 1954 or earlier)	File and Suspend not an option	Can file a Restricted Application at FRA	Not applicable	Can file a Restricted Application at FRA if all other requirements for requirements source sensits are met	New nules do not apply to widow(er) benefits; can chow when to begin own or widow(er) benefits and late switch	
	Younger than age 62 in 2015 (Born January 2, 1954 or later)	File and Suspend not an option	Restricted Application not an option		Restricted Application not an option		

Just Apply At Age 70

- Even without "File and Suspend" there are still too many options
- Consider all the factors (marital status, age, etc.)
- Requires analysis of the options and tradeoffs
- Best option is normally between 62 and 70
- Extremely individualized situations

-	

Social Security Is Not That Complicated

- Bankrate Retirement Blog: 567 ways to claim benefits
- CNBC June 2015 Article "Social Security Puzzle: Married Couples Can Claim 8,000 Ways"
- Financial Advisor Magazine, Sept. 2016 ~ 2,728 rules governing benefits
- · Single, divoced, widowed
- Non-covered pensions
- A ---- | F----- T---
- T......
- Taxes on beliefits
- Increasing Full Retirement Age (FRA



Go To SSA Office For Advice

- SSA employees do not provide advice (claiming strategies, tradeoffs, breakeven points)
- Number of visitors is a hinderance to getting the necessary answers
- · Get conflicting answers



Softwares & Calculators

- · Is the software thorough enough?
 - Lifetime income from Social Security can easily exceed one million dollars for a couple
 - Best advice considers every option, not just a few
- · Using a free tool
 - Does it allow changing the life expectancy, starting points, earnings in later years? Many free tools only provide benefit amounts.
 - Price is what you pay, quality is what you get, or don't ge
- Software and Calculators results need to be interpreted by an expert

S ways to increase Social Security even after you have started: Withdrawal or "Do Over" Voluntary Suspension Go back to work Add spousal benefits later Remember to switch later

Summary When you claim benefits matters. The rules are complicated and voluminous. There are many combinations to claim benefits. Avoid "traps" by knowing all your options. Still possible to take advantage of grandfathering rules. It is possible to increase benefits even after you start them. Give your Social Security benefits the attention they deserve. Seek expert advice.

