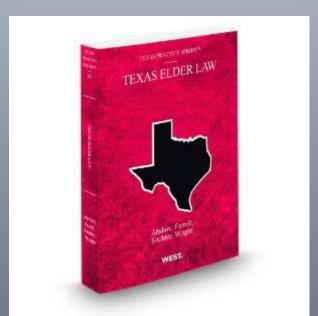


Today's Presentation

- History and Development of Elder Law
- General Practice Areas
- Medicaid Administration
- Medicaid Estate Recovery Program
- The Things People Say

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History and Development of Elder Law

President Roosevelt Signing Social Security Act of 1935 August 14, 1935



The genesis of Elder Law?



MEDICARE helps older Americans pay hospital and medical expenses

NEARING 65?

Sign up for MEDICARE 2 or 3 months before your birthday



HEALTH, EDUCATION, AND WELLARS



MEDICARE

MEDICAID

HEALTH INSURANCE PROGRAM NOT MEANS TESTED HOSPITALIZATION DOCTORS APPOINTMENTS SOME MEDICATIONS SHORT TERM REHAB PROVIDES LONG-TERM CARE
INSTITUTIONAL & NON-INSTITUTIONAL
AGED, BLIND, OR DISABLED
MEANS TESTED

FEDERAL ACTS

HEALTH CARE PROGRAMS

BUREAUCRATIC AGENCIES

Navigating These New Laws Created the "Elder Law Attorney"

- Initially Worked Primarily for Government
 Funded Legal Services Programs
- Ensured that States Were Fair in the Administration of Medicare and Medicaid
- Continually Increasing Need for Age Related
 Services

INCREASED DEMAND FOR Elder Law Attorneys

ELDERLY POPULATION IN GENERAL HAS INCREASED

COMPLICATIONS OF ACCESSING MEDICAID

HIGH COST OF NURSING HOME CARE

LACK OF ACCESS TO LONG-TERM HEALTH CARE

ELDERLY POPULATION IN GENERAL HAS INCREASED

100-year-olds find it's not so lonely at the top of life

■ They might become fastest growing group

By HOPE YEN

ASSOCIATED PRESS

WASHINGTON - It's starting to get crowded in the 100-year-olds' club.

Once virtually nonexistent, the world's population of centenarians is projected to reach nearly 6 million by midcentury. That's pushing the median age toward 50 in many developed nations and challenging views of what it means to be old and middle-

The number of centenarians already has jumped from SPRY: Emma Hendrickson. worldwide today, with the in Reno, Nev. highest concentrations in the U.S. and Japan, according to leased today by the National Institute on Aging.

Their numbers are projected to grow at more than 20 times the rates of the total them the fastest growing age segment.

cades of medical advances 96," said Susan Ryckman, 61, age limits on driving and and stroke. Genetics and life- in hand.



(RENO) GAZETTE JOURNAL an estimated few thousand in 100, of Morris Plains, N.J., bowls 1950 to more than 340,000 at the National Bowling Stadium

the latest Census Bureau fig- style also play a factor. So, very expensive." ures and a report being re- too, do doctors who are more willing to aggressively treat such care.

"My parents are 86 and population by 2050, making 87 and they're going strong, with my dad driving all over disease. the place, so I've already told Demographers attribute my financial planners that governments may have to rebooming long-livers to de- I'm going to live to at least evaluate retirement benefits, and improved diets, which as she walked around New Medicare coverage as they have reduced heart disease York City, an iPod and iPhone struggle to redefine what it

"As long as I'm not mentally and physically infirm, I'd like to live as long as I can," she said.

In the United States. centenarians are expected to increase from 75,000 to more than 600,000 by midcentury. Those primarily are baby boomers hitting the 100-year mark. Their population growth could add to rising government costs for the strained Medicare and Social Security programs.

"The implications are more than considerable, and it depends on whether you're healthy or sick," said Dr. Robert N. Butler, president and chief executive of the International Longevity Center, a New York-based nonprofit group specializing in aging. "Healthy centenarians are not a problem, and many are, but if you have a demented, frail centenarian, they can be

Butler predicted a surge in demand in the U.S. for the health problems of people nursing homes, assisted livonce considered too old for ing centers and other special housing, given the wave of aging boomers who will be at increased risk for Alzheimer's

He said federal and state means to be old.

COMPLICATIONS OF ACCESSING MEDICAID Legislation and reform

1965 1987 1996 2006 2003 1972 1977 2005 The Health Medicare Texas adopts Deficit Social Security Medicare **Nursing Home** Care Prescription Medicaid Reduction Amendments eligibility was Reform Act Needy Families Drug, Act extended to (OBRA87) Admin. Medicare and (TANF) Health Medicaid Insurance Program under age 65 protections for Portability and Modernization (MERP) with long-term residents of disabilities nursing homes Act Act (HIPAA)

Estate Recovery in Texas

1987 2003 2005 1993 Texas Passed • OBRA House Bill MERP an Estate Requires Became 2292 Recovery Law States to Effective Enabling Implement a March 1, 2005 • Repealed in Statute for **Basic Estate** 1989 Without Estate Recovery Being Recovery in Program Implemented Texas • Estate Recovery Mandated

HIGH COST OF NURSING HOME CARE

Texas	Avg. Daily Nursing Home Rate (Semi-Private)	Avg. Monthly Rate
Austin	\$150	\$4,500
Dallas	\$133	\$3,990
Houston	\$145	\$4,350
San Antonio	\$134	\$4,020

Source: Texas State-Specific Data from the Genworth 2011 Cost of Care Survey

ORGANIZATIONS DEVELOPED ADDRESSING THE EMERGING FIELD

NAELA

1988

- NATIONAL ACADEMY OF ELDER LAW ATTORNEYS
- Has grown to over 4,000 attorneys dedicated to assisting elderly people with an array of legal needs

Texas NAELA

1990

- TEXAS Chapter of the NATIONAL ACADEMY OF ELDER LAW ATTORNEYS
- State organizations aligned and began to develop

DELAA

1991

- DISABILITY AND ELDER LAW ATTORNEYS ASSOCIATION
- Developed by attorneys seeking greater knowledge and accountability in the assistance of the elderly and disabled

General Practice Areas Scope of Elder Law

Generally includes

- Medicaid Planning
- Estate Planning
- Guardianship and Litigation
- Long-Term Care Insurance
- Senior Housing
- Medicare
- Medicaid Estate Recovery
- Private Pensions
- Social Security Retirement

Continued

- Disability
- Exploitation, Neglect & Abuse
- Ethical Considerations
- Poverty Issues
- Government Role
- Legislative Changes
- Conflicting or Intersecting Laws
- Attorney Liability

Estate Planning

- Needs of Client
- Capacity
- Goals
- Generally not High-End Clients
- General Planning Mixed with Elder Law Issues

Public Benefits Planning

- When Medicaid Planning is Needed
- Pre-Planners vs. Crisis Planners
- Re-Educating Client's Street Knowledge
- Complications of Medicaid
- General Lack of Awareness
- Case Example (Outside of Midland)
- Repairing "Home Brews"

Public Benefits Planning Health Care Options

- Medicare
- Medicaid
- Long-Term Care Insurance
- VA Improved Pension (Aid and Attendance)
- Private Pay

Medicaid in General

- State- Federal Partnership
- CMS/HHSC
- Means Tested
- Program Originally Based on Welfare Model
- Multiple Programs
- SSI Largest Group of Medicaid Users
- Texas -SSI Linked State

Attorney Certifications Specializations

- National Elder Law Foundation (NELF)
- Certified Elder Law Attorney (CELA)
- State Bar of Texas Adopted

Finding The Right Attorney

 No elder law attorneys specialize in all the areas covered under the umbrella of elder law.

Medicaid Administration

Medicaid Planning by Non-Attorneys

Texas Human Resources Code Section 12.001

Unauthorized practice of law

Civil damages

Monthly Income Limits

- Unmarried Individual \$2,022
- Married Individual w/Ineligible Spouse \$2,022
- Married Couple, Both Applying \$4,044
- Name-on-the-Check Rule

"Miller Trust" or "QIT"

- Solves only income problems
- Must be irrevocable
- Holds only grantor's income
- Distributions must be for certain purposes
- State has right of reimbursement
- All of a single source of income goes into trust
- Affects eligibility but not applied income

Asset Limits

- Unmarried Individual \$2,000
- Married Individual w/Ineligible Spouse (See "spousal impoverishment" below)
- Married Couple, Both Applying \$3,000
- Assets determined as of 12:01 a.m. on first day of each month

Excluded Assets for Eligibility Purposes

- Homestead But DRA 2005 limits home equity to \$500K, if single
- One Auto
- Burial Spaces (includes casket, vault, marker, etc.)
- Irrevocable Pre-Need Funeral Contracts
- Business Property

Spousal Impoverishment Rules

The purpose is to prevent impoverishment of the community spouse when the other spouse enters a nursing home.

Spousal Protected Resource Amount (SPRA)

- Equals half of the couple's combined assets as of month of entry to medical care facility for a continuous stay (30 consecutive days), but
- Not less than \$21,912 (in 2011)
- Not more than \$109,560 (in 2011)
- Minimum SPRA in 2012: \$22,728
- Maximum SPRA in 2012: \$113,640

Calculation of SPRA

- If combined assets total \$250,000, the SPRA is \$109,560
- If combined assets total \$100,000, the SPRA is \$50,000
- If combined assets total \$20,000, the SPRA is \$21,912

Minimum Monthly Maintenance Needs Allowance (MMMNA) for Community Spouse

- This amount is \$2,739.00 per month in 2011.
- This amount will increase to \$2,841.00 in 2012.

SPRA Expansion

May be expanded (even beyond the \$109,560 maximum) in certain instances to bring the community spouse's monthly income up to the MMMNA (\$2,739.00).

Transfer of Assets

 OBRA 1993 imposes a penalty (period of ineligibility) for disposing of assets for less than FMV.

 The length of the penalty period depends upon the amount transferred.

Exempt Transfers of the Home

No penalty if transferred to -

- The spouse
- The individual's child under 21
- The individual's disabled child of any age
- A sibling with an equity interest who lived there 1 yr. before nursing home entry
- The individual's child who lived there 2 yrs. before nursing home entry and who provided care that delayed that event

Other Exempt Transfers

No penalty for assets transferred to -

- The spouse
- To the individual's disabled child of any age, or to a trust for the sole benefit of such child
- To a trust for the sole benefit of any disabled individual under 65

OBRA 1993 Transfer Rules (prior to 02/08/06)

 Look-Back Period - 36 months for nontrust transfers; 60 months for certain transfers to/from trusts

Penalty Period Begins - The month the transfer occurred

DRA 2005 Transfer Rules (Effective 02/08/06)

- Look-Back Period 60 months for all transfers.
- Penalty Period Begins When the individual enters a nursing home, applies for Medicaid, and would be eligible but for the transfer.

Formula for Calculating Penalty Period

Amount Transferred

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Average Nursing Home Daily Rate (\$142.90)

Penalty Period in Days

Medicaid Estate Recovery Program (MERP)

Medicaid Estate Recovery Program ("MERP")

Applicable To:

- Person 55 & older, and
- Who initially apply for covered services on or after 3/01/05

Covered Services

- Nursing home services;
- ICF-MR services;
- Home & community-based waiver services (CBA, CLASS, etc.);
- Certain Medicaid-funded attendant services; and
- Related hospital & prescription drug services.

Basis For Claims

 Acceptance of Medicaid-funded covered services provides basis for a Class 7
 Probate claim.

The Things People Say

Clients Street Knowledge

- But I can gift \$10,000 a year, right? (IRS/MDC/VA)
- We have too much in the way of assets to get Medicaid.
- I have \$100,000 in the bank and need a Miller Trust.
- I can't qualify my husband for income eligibility because our combined social security is \$2,023 a month.

Advisors Should Beware of Saying:

- Three words you should never say, "just spend down."
- Never, ever say these five words, "there's nothing you can do."
- You had to do something three years ago.
- You had to do something five years ago.
- Just transfer all your assets to the children, then apply.
- Just put the house in an RLT, then apply.
- Just disclaim the inheritance, then apply.

The End